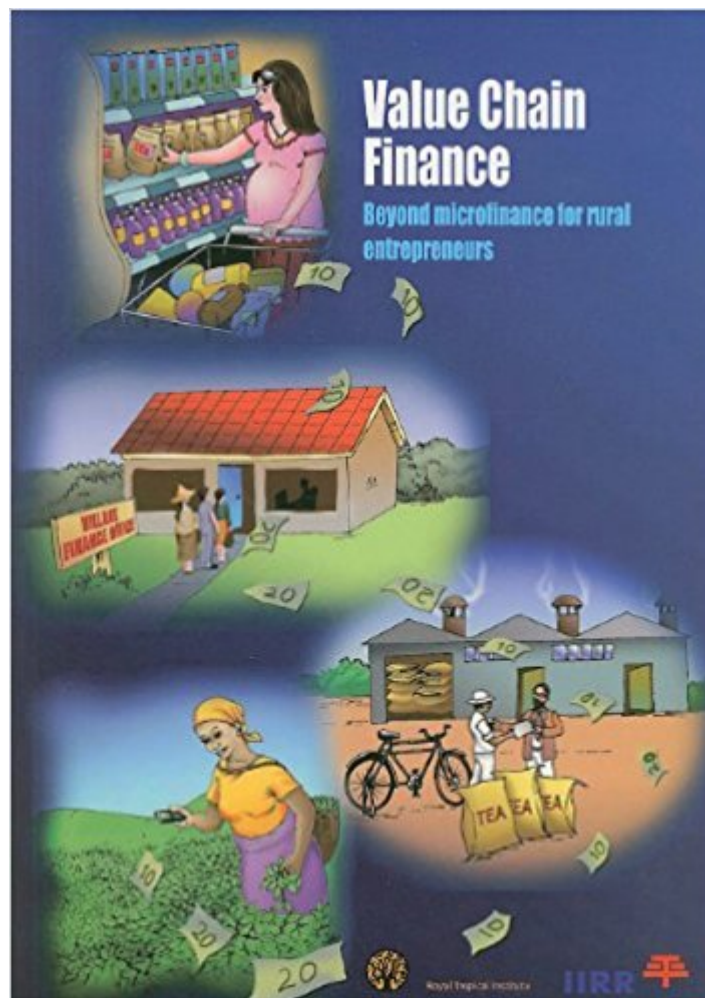


The book was found

Value Chain Finance: Beyond Microfinance For Rural Entrepreneurs



Synopsis

In large parts of the world, small-scale farmers, traders and processors are constrained in their business operations due to a lack of finance. Farmers want to be paid immediately, but traders do not have the ready cash to buy their produce. Traders need working capital so they can buy and transport produce, but lack the collateral to get loans. Processors cannot get the money they need to buy equipment or ensure a steady supply of inputs. Value chain finance is a solution to such dilemmas. Value chain finance is when specialized financial institutions are linked to the value chain and offer services that build on the business relations in the chain. For example, a bank may loan money to a trader because the trader has a regular supply of produce from a farmers' group and a supermarket as a loyal customer. When lead firms are willing to vouch for their suppliers, even smallholder farmers become creditworthy. This book describes 13 cases from 10 countries (Bolivia, Ethiopia, India, Kenya, Nicaragua, Peru, Rwanda and Tanzania) where such initiatives have unclogged value chains, improved the lives of the rural poor, produced more and higher-quality agricultural products, and made the value chain more profitable for all concerned. The products range from chili and cotton to fish and milk. The organizations involved range from cooperatives of forest dwellers who harvest leaves to make disposable plates, to multinational firms that make potato chips for sale in supermarkets. This is the third in a series of books on value chains by the Royal Tropical Institute (KIT) and the International Institute of Rural Reconstruction (IIRR). Previous titles are Chain Empowerment: Supporting African Farmers to Develop Markets (2005) and Trading Up: Building Cooperation Between Farmers and Traders in Africa (2007).

Book Information

Paperback: 280 pages

Publisher: KIT Publishers (June 29, 2010)

Language: English

ISBN-10: 946022055X

ISBN-13: 978-9460220555

Product Dimensions: 0.5 x 7 x 9.8 inches

Shipping Weight: 1.2 pounds

Average Customer Review: Be the first to review this item

Best Sellers Rank: #4,768,059 in Books (See Top 100 in Books) #98 in Books > Science & Math > Agricultural Sciences > Tropical Agriculture #1810 in Books > Politics & Social Sciences > Sociology > Rural #4989 in Books > Science & Math > Agricultural Sciences > Animal Husbandry

Customer Reviews

Royal Tropical InstituteInternational Institute of Rural Reconstruction

[Download to continue reading...](#)

Value Chain Finance: Beyond Microfinance for Rural Entrepreneurs First Person Rural Second Person Rural Third Person Rural Agricultural Value Chain Finance: Tools and Lessons Supply Chain Finance and Blockchain Technology: The Case of Reverse Securitisation (SpringerBriefs in Finance) Case Studies in Finance: Managing for Corporate Value Creation (McGraw-Hill/Irwin Series in Finance, Insurance and Real Estate) Personal Finance: Budgeting and Saving Money (FREE Bonuses Included) (Finance, Personal Finance, Budget, Budgeting, Budgeting Money, Save Money, Saving Money, Money) Microfinance in Asia From Dependence to Dignity: How to Alleviate Poverty through Church-Centered Microfinance Microfinance and Its Discontents: Women in Debt in Bangladesh Poverty Capital: Microfinance and the Making of Development Go Rural, A Trilogy: An Exploration of Rural Life in 3 Stories Exploring Rural Ireland (The Exploring rural series) Supply Chain Management: Fundamentals, Strategy, Analytics & Planning for Supply Chain & Logistics Management Supply Chain Management for the Curious: Why Study Supply Chain Management? Supply Chain Management: Strategy, Operation & Planning for Logistics Management (Logistics, Supply Chain Management, Procurement) Supply Chain Transformation: Building and Executing an Integrated Supply Chain Strategy Value Investing: From Graham to Buffett and Beyond (Wiley Finance) Money Music 101: Essential Finance Skills for Musicians, Artists & Creative Entrepreneurs Place Value: An Educators' Guide to Good Literature on Rural Lifeways, Environments, and Purposes of Education Logistics & Supply Chain Management: creating value-adding networks (3rd Edition)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)